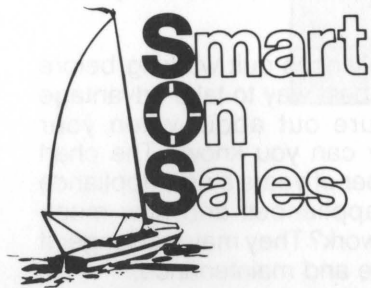


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DEC 14 '76



TEXAS AGRICULTURAL EXTENSION SERVICE
UNITED STATES DEPARTMENT OF AGRICULTURE
THE TEXAS A&M UNIVERSITY SYSTEM
COLLEGE STATION, TEXAS 77843

AN EQUAL OPPORTUNITY EMPLOYER

POSTAGE AND FEES PAID
U.S. DEPARTMENT OF
AGRICULTURE
AGR 101



OFFICIAL BUSINESS
PENALTY FOR PRIVATE USE, \$300



TEXAS AGRICULTURAL EXTENSION SERVICE

The Texas A&M University System

S.O.S. Shopper:

Appliance sales are conducted to reduce inventory, clear last year's models or bring people into a store to introduce other new models that may not be on sale. Other reasons for appliance bargains are quantity buying by dealers or to sell damaged or unclaimed appliances.

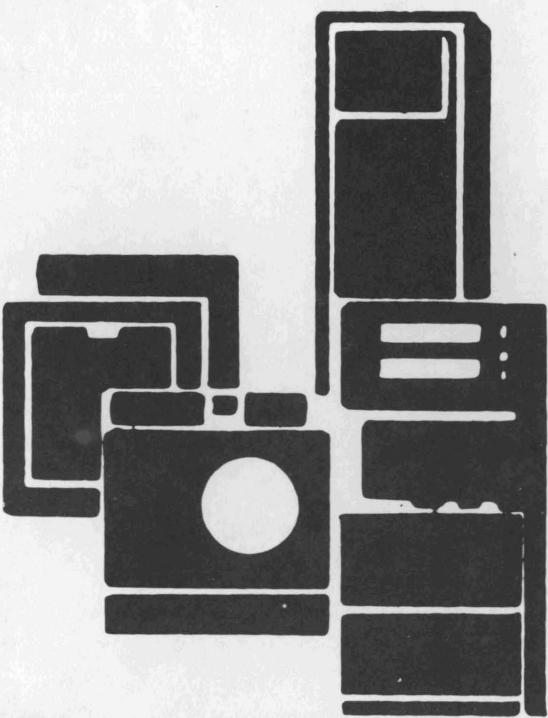
In this leaflet you will find clues for appliance sales shopping. For more information about specific appliances, call, write or come by my office for free bulletins.

Happy Sales!

County Extension Agent



APPLIANCES



The satisfied consumer has considered her family's appliance needs and decided what options best fit those needs. She has "bought" rather than been "sold" a major appliance.

You can save at appliance sales if you know:

- What features you need.
- What you can afford.
- What the total cost will be, including installation and service charges, interest and other credit-related costs.
- What you would pay for a similar model at other stores.

Service contracts are frequently "sold" to consumers buying new and repossessed appliances. Be sure you do not pay extra for protection provided in the warranty.

Do you wait until your appliances quit working before you plan to replace them? The best way to take advantage of appliance sales is to figure out about when your appliances will wear out. How can you know? The chart below shows the average number of years a new appliance will work. How old are your appliances and how much longer can you expect them to work? They may last longer if they have received regular care and maintenance.

Plan ahead and save for sale purchases. A "sale" appliance bought on credit may easily cost more than the same item bought with cash at the regular price.

ESTIMATED APPLIANCE LIFE EXPECTANCY

	NEW	USED
Freezers	20 years	9 years
Refrigerators	15 years	7 years
Gas Ranges	13 years	7 years
Electric Ranges	12 years	6 years
Dishwashers	11 years	7 years
Washing Machines	11 years	5 years
Electric Clothes Dryers	14 years	5 years
Gas Clothes Dryers	13 years	(unknown)
Black and White TV	11 years	5 years
Color TV	12 years	(unknown)

Prepared by Extension family resource management specialists, The Texas A&M University System.

Educational programs conducted by the Texas Agricultural Extension Service serve people of all ages regardless of socio-economic levels, race, color, sex, religion or national origin.

Cooperative Extension Work in Agriculture and Home Economics, The Texas A&M University System and the United States Department of Agriculture cooperating. Distributed in furtherance of the Acts of Congress of May 8, 1914, as amended, and June 30, 1914.
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